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24 February 2026

## **TPXimpact Holdings PLC**

("TPXimpact", or the "Group", or the "Company")

### **Q3 Trading Update: EBITDA guidance Upgrade – Gathering Momentum**

TPXimpact Holdings PLC (AIM: TPX), a leading technology-enabled services company focused on people-powered digital transformation, provides an update on trading for the third quarter ended 31 December 2025 ("Q3"), upgrades EBITDA guidance for FY26, and confirms £110m of new business year to date.

#### **Q3 Trading Performance and FY26 Upgrade**

Following strong trading in Q3 and continued momentum during Q4, the Group is upgrading its outlook for the full year ending 31 March 2026 as follows:

- **Adjusted EBITDA:** Upgrading year-end guidance to not less than £7m (previously £6–7m)
- **Net Debt** guidance confirmed at below £6m, leverage reduced to c.0.85x Net Debt/EBITDA

As the Group approaches the end of its current three-year plan, the Board is pleased with the profitability improvements and debt reduction achieved over the past three years. The Group is finalising its FY27 budget and looks forward to unveiling a comprehensive three-year plan that will define our next chapter of growth.

#### **Gathering Momentum**

The Group is pleased to confirm that total new business secured for the financial year to date now exceeds £110m. This follows the recent contract announcements regarding DEFRA (£39m), NHS England (£22m with an option to extend to £33m) and an uplift to the existing £49m contract with HMLR (£11m).

The Group is also pleased to announce the appointment of Emma Broom as Chief Growth Officer, as we continue to invest in our sales function to accelerate future growth.

The Board is confident in the Group's growth trajectory and improving profitability as it moves into FY27.

**Bjorn Conway, Chief Executive Officer, commented:**

*"We have successfully concluded our three-year turnaround plan, improving financial performance, streamlining operations and reducing debt. Reaching £110m in new business demonstrates our clients' confidence in us as a leading digital provider to the UK public sector.*

*I am also really pleased to welcome new Chief Growth Officer Emma Broom to the team. Emma brings deep experience in public sector sales and delivery alongside a proven track record in strategic account management.*

*We now enter our next three-year growth phase with strong momentum, committed to delivering market-leading digital transformation in a large and growing addressable market."*

**Enquiries:**

**TPXimpact Holdings**

Bjorn Conway, CEO  
Noel Douglas, CFO

Via Alma Strategic

**Cavendish Capital Markets Limited  
(Nominated Adviser and Broker)**

+44 (0) 20 7220 0500

Marc Milmo / Trisyia Jamaludin (Corporate Finance)  
Tim Redfern / Ella Bedford (Corporate Broking)

**Alma Strategic Communications  
(Financial PR)**

tpx@almastrategic.com

+44 (0) 20 3405 0209

Josh Royston / Andy Bryant / Louisa El-Ahwal

**About TPXimpact**

We believe in a world enriched by people-powered digital transformation. Working in collaboration with organisations, we're on a mission to accelerate positive change and build a future where people, places and the planet are supported to thrive.

Led by passionate people, TPXimpact works closely with its clients in agile, multidisciplinary teams; challenging assumptions, testing new approaches and building confidence and capabilities. Combining our rich heritage with expertise in human-centred design, data, experience and technology, we work to create sustainable solutions with the flexibility to learn, evolve and change.

The business is being increasingly recognised as a leading alternative digital transformation provider to the UK public services sector, with over 90% of its client base representing public services.

More information is available at [www.tpximpact.com](http://www.tpximpact.com).